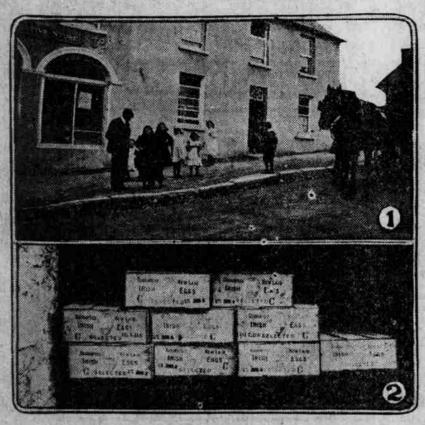
Co-Operative Farm **Products Marketing**

How It Is Done in Europe and May Be Done in America to the Profit of Both Farmer and Consumer

By MATHEW S. DUDGEON

THE HEN TO THE RESCUE.



1-Where the Members Bring Their Co-operative Eggs. 2-Guaranteed New Laid Irish Eggs Selected.

The association, after giving careful

consideration of the question of buy-

up a reputation for them.

Quality the Big Thing.

altogether by good business manage-

ment in the marketing. Higher prices

ourchases from the marketing asso

ciation. In other words it has been

only succeed where the eggs them-

Not only must the egg be of a good

Dunglow, County Donegal, Ireland - | and poultry, and also learned co-This is the story of how the Irish hen operative bookkeeping and the genscratches a living for the people of eral business methods followed by Dunglow out of the desolate bogs and | that society. Up to this time Mr. hillsides of County Donegal. The hen Gallagher had given his services to could not do it so long as the farmers | the society gratis. He was now emfailed to market profitably the eggs ployed at 75 cents per day. The soshe laid. She could not do it in ciety's eggs were now handled ac-America where the men who market cording to the most improved method, the eggs get more of the selling price and a good market found for them, so than does the farmer who owns the that the society was able to compete hens. The Donegal hen is a money on favorable terms with the local buymaker for her Donegal owner because ers. The result was that the price co-operative marketing has made eggs offered for eggs by the other buyers a profitable produce for the farmer. throughout the entire district immediately rose and all egg producers

Hens to the Resque. Throughout the more fertile parts of profited. Ireland the American party continually saw evidences that co-operation played an important part in making ing eggs by weight, decided to give possible the prosperity that was every it a trial, being convinced that it is where apparent. It was several times not only fair to those bringing in the mentioned to us, however, that if we larger eggs, but that it is the best. wanted to see what co-operation would and in fact the only inducement to do under most adverse conditions we the rearing of an improved breed of must go to Dunglow, in County Done- fowl laying the larger eggs. Old cusgal. So to Dunglow we came. The toms die hard, and many of the memadverse conditions are here, yet the bers looked askance at the novel methpeople are neither ragged nor starved. od of calculating the price of their The children are as happy as Amerigoods. But on the whole it has found can children and the first little girl favor. There is already a marked imstore doll in her arms. That means throughout the district and there is money from some source, for toys wait every reason to expect that the profor the necessities of life. Inquiry duction of larger eggs in the district soon revealed that the first source of may cause eggs to become a much income which is depended upon is the greater source of income in the future. sale of eggs through the co-operative The association has also supplied its society conducted by a native boy, poultry station with trap nests, so Paddy Gallagher. It is true that the that members will be able to procure soil is so poor and so thin that a the eggs of the best laying strains. living can not be dug from it. But As an instance of what might be industrious hens are busily achieved in this direction, the society scratching away where the soil is too has received this year for 18-pound thin for hoe or spade or plow. For eggs the record price of 50 cents per merly no farm product brought good dozen. Those eggs were, of course, prices and prior to the organization picked from among a large quantity of the co-operative society the local and sold when prices were highest; price for eggs was four to six cents still it is a very striking example of less than the price quoted upon the what may be gained by a careful senearest market at Strabone or Derry. lection of layers. The fact that the Generally, too, this price was paid in Templecrone eggs gained third place trade at the store and there was never at the Sheffield poultry exhibition held any certainty that the merchandise this year, and second place at the delivered was worth the prices Bristol exhibition, shows that Mr. Gal-Egg raising was not profit- lagher is doing his part in building able and the few eggs produced were merely an incidental by-product.

When the co-operative organization, "The Templecrone Co-operative Agricultural society," as it is called, was formed, however, there was a change. The farmers soon learned that if they furnished good eggs they got good prevail not only because the eggs are prices. They were told how to pick sent promptly to a good market, but out good layers; how to keep the eggs because the eggs are actually the eggs fresh and clean; how often to gather of the highest possible grade, and are them; how frequently to bring them sorted in such a way as to form an to market. They were instructed as attractive and profitable article of to testing eggs and breeding egg layers. They bring in the eggs. The association does the rest.

Good Business Methods This is how they do it: Each week the agricultural wholesale society at selves are good. Quality is of pri-Dublin sends to the local manager a mary importance. forecast giving the figures that will be obtainable for eggs, butter, and poul- the outward appearance of the eggs. try, and stating where there is likely Dirty or cracked eggs are always reto be a demand for eggs.

Each day, on the other hand, the or less of a defect since roughness manager writes to the wholesale so may raise the suspicion that the egg ciety telling just what he has on hand is a pickled egg. New laid eggs have and what the prospects are for the what might be called a rough finished next few days. Sometimes they use gloss upon them, which cannot be the telegraph. Then every few days duplicated or imitated in any way 'the wholesale society writes or tele. The egg which has once been solled is graphs definite directions as to where, unmarketable. Any effort to remove and when the eggs must be sent. The the dirt removes also the gloss and eggs however, it should be noted, produces an appearance that is incomare not sent to Dublin, but are sent sistent with the general idea of freshdirectly to the place where they are ness. to be eaten. There is no complicated machinery, no red tape, no delay, no appearance, but it must be good waste, no bad eggs and, best of all throughout. The testing is by the from the standpoint of the members, now well known system of candling the price of eggs instead of being in a dark room. It is held up against quoted in the nearest city markets is is a fresh egg or one in which there now two to four cents higher than has begun the process of deteriora-

the results duplicated. the egg business without preparation. cause of care on the farmer's part that a boy was to be classed "medi-Patrick Gallagher, the manager of the they are no longer produced. Since ocre," that boy enjoyed practical imsociety, after he had made a begin- the society buys by weight, which is munity from the birch ever after. But ning with the society, felt the need after all a far more just measure than when the head assistant told the docof more expert knowledge. He went the count, the average egg is gradual tor: "I believe So and so is a lad of to the Dunboe Co-operative society ly growing bigger. If small eggs are genius," the answer was: Say you and here he gained a thorough knowl- produced they do not reach the mar- so? Then let the flogging begin toedge of packing and dealing in eggs ket.

men had found. The lewelry consists | Princess Glesela, consort of the Ger The development of the main drain- of a necklace, pendants, brooches, pins man Emperor Courad II., who reigned age system in the town of Mayence and nine finger rings, all of pure gold, from 1024 to 1039. necessitated excavations in the neigh- while a gold coin with an inscription borhood of what was formerly the of the Byzantine Emperor Romanes Jewish quarter. Some workmen en- III. and a golden pendant set with

cient cellar there discovered in the the same cellar walls. crevices 20 gold ornaments. The men kept their discovery secret and divid- Berlin Museum of Industrial Art, has missed the croaking of those darned ed the jewelry among themselves. subjected the whole of the ornaments old bullfrogs." The circumstances leaked out, how- to an exhaustive examination and has "We don't miss anything of that sort ever, and two collectors succeeded in come to the conclusion that they be at our house-my son's voice is changbuying up nearly every articles the longed to the beautiful Burgundian ing."

It is of course conceded that i there is a big supply of good food food will be cheaper than when it is scarce and more people will be able to get it. If co-operation not only sends better eggs to the city, but sends them in double or triple the quantity then eggs will in the end be plentiful and cheaper. As a result the consumer will profit. This is particularly true if the eggs are, under co-operation, produced at less cost and with less waste.

It will be readily understood that if the farmer finds that egg producing is a profitable enterprise the quantity of eggs produced will vastly increase. Comprehensive figures for Ireland are difficult to obtain, but this has proved true in Denmark. In 1895, according to official figures, there was exported from Denmark something less than \$2,000,000 worth of eggs. Fourteen years later, when co-operative market THE GENESIS OF THE HOBBLE ing had demonstrated the profit that was in the business, there was exported in one year nearly \$7,000.000 worth of eggs. Wolf states that while in 1893 the number of hens kept in Denmark was about 5,900,000, in 1911 the figure had reached the 12,000,000 mark. It is significant that while the number of hens had only a little more than doubled, the value of the vield had become nearly four-fold. This was largely the result of the fact that the improved conditions under which poultry was kept had greatly improved the laying ability of each hen. The same sort of thing is occurring everywhere in Continental Europe. In Germany, in France, in Belgium, in Italy, co-operative societies have undertaken the marketing of eggs with great profit to the farmer and with considerable satisfaction to the consumer.

Democratic Management. All the offices of the concern are in the hands of officers elected by the members. It is a most democratic organization. Every man has one vote. no man has more. The member who markets eggs produced by a dozen hens has as many votes as he who owns a thousand layers. In Dunglow, and elsewhere as well, they consider this "one man one vote" plan essen-"The man should vote." they say, "not his money."

They pay a good price in cash for the eggs. And when the annual settlement comes there is always a dividend to investors. But those who have invested their money, much or little, get only five per cent. No soclety under the supervision of the Irish Agricultural Organization society is permitted to pay dividends upon shares in excess of that percentage. What is left is distributed to the members in proportion to the amount of eggs they have marketed through the co-operative society. It goes as an additional price paid for eggs.

These two principles are considered fundamental and essential; first, one man one vote; second, all profits in excess of a small dividend to investors must go to those who contributed to the profits by furnishing the product.

Why Not in America? Why hasn't this sort of thing been done in America? It isn't because the American farmer and his wife do not need the money. They do. It isn't because there is no demand for good eggs. Eggs were never so much in demand and buyers are more particular than ever about quality. The strictly fresh eggs find buyers everywhere. The fact is there is no good not do business as intelligently as Irishmen. Some of them do, but not many. It takes no capital and can be done on a small scale.

Interview With Dr. McCarthy. Dr. Charles McCarthy, who is lookink over the Dunglow co-operative situation, has studied co-operation not only in Ireland, but in Italy, Germany, Belgium, Denmark and elsewhere No one knows better than he conditions abroad and at home. He understands American rural conditions as few understand them. In his opinion co-operative organizations that exist in Dunglow will do just as well in Massachusetts or Minnesota as they do in Ireland. One thing, however, the farmer must learn and must learn thoroughly. That is, that simple cooperation will not make over a bad husiness man into a good business man nor will it make egg packing or any other farm industry profitable Along with co-operation must come good business methods, good bookkeeping, good salesmanship, careful packing, full knowledge of the market. The fact must not be ignored, how-(Copyright, 1914, Western Newspaper Union.) ever, that the results are obtained not

Behind the Times.

The experience of a young Massachusetts avenue shopkeeper illustrates the theory that innocence is sometimes innocent bliss, when a fire breaks out in the building where one's store is situated. commerce for the retail dealer who

demonstrated that good marketing can

The first point to be considered is Fifteen minutes later the young projected. Rough shells constitute more

> "Hey there, Mr. Fireman," he shouted excitedly, waving his insurance papers in the air. "Is there a fire in this building?" "There was one here 15 minutes

ago," responded the man in the helmet laconically.-Indianapolis News.

Birch Only for Bright Scholars. Some of the hardships endured by English school boys at Eton in bygone times might be regarded as comfour to six cents below the figures a powerful light to reveal whether it plimentary to the sufferers. Only the best of the boys were called upon to bear them. The biographer of Doctor there. It is all simple and we see tion. The co-operative associations, Parr records that the famous Eton no reason why the entire plan cannot handling as they do so large a num- head "believed in flogging for all ofbe used in any American village and ber, generally test their eggs in large fenses, and even for absence of oftrays, the trays often holding 120 eggs | fense," but never punished stunted at a time. Dirty eggs, bad eggs, ques- capacity or tried to extort much from The association did not rush into tionable eggs no longer appear. Be mediocrity. If Parr made up his mind morrow!

"Yes, we spent the summer on a gaged in removing the walls of an an- precious stones were found later in farm close to a big pond. And it's a funny thing that for several nights Doctor von Falke, director of the I couldn't get to sleep because I



Captain MacManus, master airigafor, leaned idly on the pneumatic starboard raft of the great New York rebelow, as it was in the year 1962. Down on the calssons of the F. C.

depot-tender, all glass and wire, was taking aboard her quota of pur of. gers, bound for the float to entrib the 10:11 Express for Paris. The Exa monster 900-footer, that flashed red hull across the Atlantic on t express packets from Washington, couldn't move. Chicago, Pittsburg and other near-by points were swarming to the float, an old-time photograph of a woman in hollers: 'Gimme my gun. There's a discharging their passengers and a hobble gown." mails for the big Express, taking their whence they came.

It was a scene that the captain had seen year after year, yet he never tired of witnessing the silent swiftress with which the thing was man- the age of 1912 or thereabouts." aged.

great steel arms and awaited the com- say, captain?" ing of the boat that had signaled it. Down below the tender rose up from "You don't know what that is, do you, the terminal caissons, spiraled upward kids? Never heard of such a thing? in long curves, and one minute later Can't imagine such a thing, eh? But No. 10 Clip received it in its arms. Out of the tender came rushing four boys in the white and green uni- clent history and see that I'm right." torms of the apprentices of the line. "Kids bound for the training grounds in the Himalaya's," grunted Captain MacManus.

The boys instantly made a respect-"What luck!" cried one. "We've

"So we guessed," said one of the boys. "We read about them in history books. But what is it of?" The captain studied longer.

old-fashioned hotel named the Knickerbooker that used to stand at the cor-The figure on the photograph was ner of Forty-second and Broadway. ceiving float of the Five Continents different from anything ever seen or because this was before they had elec-& Australia Aerial line and gazed dreamed of in the year 1962. Appartric heat and all modern inconvenidown at Manhattan Island, 5,000 feet ently it represented some creature ences, including-Turkish baths, at the bearing a faint resemblance to the pole. women of the day. The physiognomy she. & A. ground terminal a tiny electrical was dainty and appealing to the eye. but it was almost surrounded by a be; and away he went and was gone for five long years. meat mass of material resembling "You see, when he went away wom wir. To the waist the figure bore resemblance to the women of en were plump, and had hips and

But here the resemblance shoulders, and wore long skirts, with reased. From the waist down the fig- room enough in them to walk. When 10,000-foot level at the rate of the was shaped like an elongated V, he came back it was the year of these miles an hour, lay in her clips on the with the small end at the bottom, hobble skirts and the women were float, impatient to be released and where the feet should have been. It altogether different. The young extear herself away from contact with looked something like a woman who plorer goes into his apartments in things near-mendane. Tiny 300-foot had been caught and tied so she the little hotel and something that looks like this picture leaped up to "That," said Captain MacManus. "is welcome him, and he steps back and

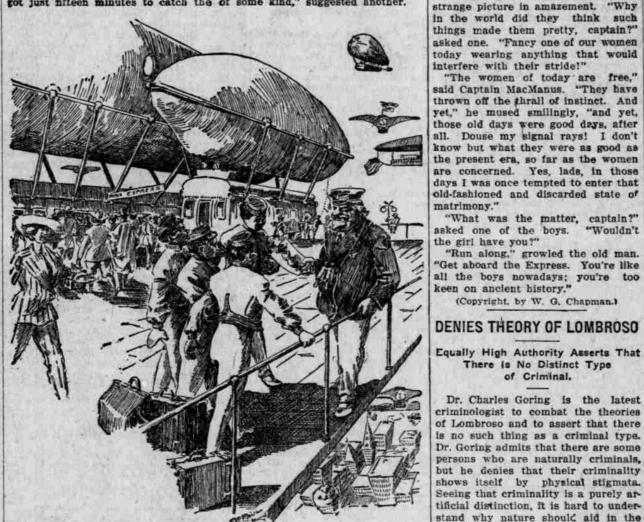
strange animal like a seal in the "What! Ha, ha, ha! Good joke, room.' And it was only his wife, The release signals and scurrying back captain," laughed the apprentices, sad part of it was that he had to pay "Fancy-a woman! But tell us what the dressmaker next day." it really is, captain, please." "I have told you," said the captain. boss them so?" asked an apprentice.

"It's a woman in a hobble skirt of "Would it punish them if they "A woman!" the boys drew forward dered them?" A tiny bell buzzed near him and No. and gazed at the picture in amaze-10 Starboard Clip swiftly opened its ment. "A woman-in a what did you

lad; it would let them see other women who were in style!" "A hobble skirt," said the old man. "But how did they ever happen to hit onto anything like this hobble skirt, captain?" "Well, you see, 'twas in the days that's what this relic of the past repwhen the ladies were fighting for resents, and you can look in any anequal rights with man. The men wouldn't let them wear the trousers "What do you think the woman had as yet, so the dear women did the

done, captain?" asked the apprentice. next best thing. They couldn't get "What had she done?" the whole trousers, but they could "Yes. To make them bind her up get one leg. They took and made it in that fashion What was she beinto a skirt as you see in the pleture.

ing punished for," "Or maybe she was doing penance got just fifteen minutes to catch the of some kind," suggested another.



"And yet," he mused smilingly, "and yet, those old days were good days,

It didn't hurt me. So I brought it and there they went along in the old,

here. I know you could tell us what instinctive ways of their mothers-

"Right you are, kids, in coming to of all was Style."

you anything about ancient relics I'm asked the group.

other. "Please, sir, tell us what this

hands one of those antiquated card-

board affairs which, in the long past

"I found it in an old trunk I was

Old MacManus twirled his binocu-

me," said he, "If anybody can tell

the man. Why, I can remember back

to the days when women couldn't

While the apprentices were recov-

ering from this awe-inspiring asser-

"My lads," said he at last, "it's a

Remarkable Soan Bubbles.

soap bubbles invested with extraordi-

nary properties. Bubbles are blown

rolling along suspended wire rails.

Bubbles are blown with a gas that

causes a loud explosion when they

burst. Finally, bub-les are made with

which are batted back and forth in a

ABOUT PHYSICAL ENERGY

raise 800 tons one foot from the

Of this enormous quantity of en-

real game of ping-pong.

given off from the body.

At a popular science exhibition in

days of their usage, were designated

as "cabinet photographs."

It is if anybody could."

shotograph '

is," and he thrust into the old man's free will?"

Paris Express, and we want to get! the Great Mystery unraveled before we sail.' "Yes, Captain MacManus," said an-

The clanging of the fire wagon bells

failed to disturb the distinct businesslike atmosphere in the Massachusetts avenue shop, one afternooh recently. "I wonder where the fire is?" remarked the owner carelessly, and going through," gasped the apprentice business proceeded in its regular chan- in awe. "I was afraid to touch it at of all women in those days, my lads. of which the moral sense may highly

prietor glanced toward the front of his store and saw the legs of a fireman descending a ladder which protruded into the second story of the building. The owner of the store ran to his desk, got his fire insurance papers and hurried to the sidewalk.

at arm's length and studying it care it. One year Style would be for plump and many of his more serious produc-

tenuous films by watching the colors. Those who have made the tests know, London one of the marvels shown is for example, that apple green means ment experts, raisin seeds can be that the film is twenty millionths of an made to yield a clear syrup, an oil inch thick. Varying colors mean vary- useful in paint and soap making, a within other bubbles. Bubbles are sent | ing thickness.-Rehoboth Sunday Her- tannin extract and a meal for feeding ald.

"My boys," said Captain MacManus,

"No: she was doing it because

"Go on, captain," said the boys,

first. I didn't know what it might be. It was before they'd acquired the approve. We can hardly expect na-

Then I put on my germ proof and equal right with men to help worry ture to give her sanction to our arti-

that have all been done away with

"What was the biggest instinct?"

"The desire to look pretty and

tion of antiquity, the captain was hold- changed every year or so, and when original in the best sense of that

ing the object of the commotion off it changed women had to change with word, and his songs, satires, epistles

make other women look plain."

you mention, captain "

was not being punished."

she had to; it was the style."

old-fashioned days."

current proof glove and picked it up. about how the world should be run, ficial distinctions.

Not Encouraging. Aspiring Writer-Does your paper a special tough 1 id elastic soap, pay much for space? Editor-Confidentially, young man, slime and disease obvious to the

we're paying \$25,000 a year for this naked eye, the fresh air fad would be A trained eye can measure the most small building .- St. Paul Dispatch.

universal.-Collier's Weekly. must be in such a condition as to be ounces of bread contains the potenable to exert, by your limbs alone, tial energy of 150 tons. Do you know that when you walk each minute, as much force as would

stock.

a distance of ten miles you expend lift 5,000 pounds one foot above the enough force, could it be collected, to ground. When a powerful man works for 24 hours with all his might, the energy country to extinguish forest fires, eshe expends is equal to lifting a third- pecially in connection with brush fires, ergy, the legs are responsible for 150 class cruiser, and during his life he where the fire-fighters cannot get near tons, the lungs for 22, and the bulk of dissipates enough power to carry his enough to the burning area to beat

the remainder is wasted in the heat | body at death to the sun. In severe athletic competitions, such seem extraordinary, but will not seem fire in a circle of about five yards s running, rowing and boxing, you so when it is remembered that two diameter. Scientific American.

Ammonia bombs are being used on some of the national forests in this out the flames. It is said that each These statements may at first sight well-exploded bomb will extinguish -Weak Heart

tuin. Sometimes it said: 'No hips,'

and the women promptly didn't have

any hips; then it would say. 'Let

there be hips,' and hips there were

lads, till you couldn't rest. Now, you

young fellows, who live in this age

when women, having finally won their

hard-fought battle to get a finger in

the world's work, have got vienty of

other things to worry about besides

looking pretty and therefore don't

care so much for style, you fellows

can tell just about what women will

look like one year after another It

was different in the old days; you

came about through this, and it hap-

pened in this same age, about 1912.

that this ancient lady in a hobble

skirt belonged to. There was a brave

young explorer who'd gone down to

take the temperature of the south

pole. He had a beautiful young wife

that he had to leave behind in a little

'I'll be waiting for you,' says

'Hurry back.' 'So long,' says

"But why did the women let Style

wouldn't get thin or plump as it or

"Would it! Indeed it would, my

The young airmen gazed at the

"The women of today are free,"

"What was the matter, captain?"

"Run along," growled the old man,

(Copyright, by W. G. Chapman.)

There is No Distinct Type

of Criminal.

Dr. Charles Goring is the latest

criminologist to combat the theories

classification. Our social system has

seen fit to select a small number of

the almost innumerable ways of be-

ing wicked and to label them as crim-

as criminal, although they may actual-

ciety to prevent people from being

wicked, but only to prevent them from

being wicked in such ways as are

particularly perjudicial to the rest of

when it was criminal to read the Bible

Robert Burns belongs in the very

with Goethe, Heine and Beranger, and

as a satirist he ranks well up with

Juvenal and Pascal. His "Coter's Sat-

urday Night," his "'Tam O' Shanter'

and his "Holy Fair" are simply inimi-

most consummate masterpieces of the

Syrup from Raisin Seeds.

According to United States govern

Horrors of Foul Air.

they can see stagnant water, with the

If people could see stagnant air an

"she was not doing penance, and she inal. The other ways are not labeled

"You don't mean to say that she ly involve a much greater moral tur-

was wearing that thing of ter own pitude. It is not the function of so-

"we like to hear about those queer the community: There was a time

"Well, Style was the absolute Boss It is still criminal to do some things

now-and their instincts ruled them, front rank of the world's great men.

and the Boss of the biggest instinct As a song writer he stands along

"And what was this Style thing that table, as great, in their line, as the

"Style was a mysterious power that world's greatest writers. Burns was

women, and all the women would be tions stand forth unique, and fresh,

plump. Next year it would be for and powerful as the tints of Titian

thinness, and all the women would be or the chiseling of Phidias.

"Wouldn't

"I remember one sad, sad case that

had to be ready for anything then.

Many people suffer from weak hearts. They may experience shortness of breath on exertion, pain over the heart, or dizzy feelings, oppressed breathing after meals or their eyes become blurred, the heart is not sufficiently strong to pump blood to the extremities, and they have cold hands and feet, or poor appetite because of weakened blood supply to the stomach. A heart tonic and alterative should be taken which has no bad after-effect. Such is

Dr. Pierce's Golden Medical Discovery

It helps the human system in the constant manufacture of rich, red blood. It is the stomach to assimilate or take up the proper elements from the food, thereby ing digestion and curing dyspepsia, heart-burn and many uncomfortable sympa, stops excessive tissue waste in convalescence from fevers; for the runn, ansemic, thin-blooded people, the "Discovery" is refreshing and vitalizing.

In liquid or tablet form at most drag stores or send 50 one-cert stomps for trial box to Dr. Pierce's Invalids' Hotel, Buffalo, N. Y.

BUSINESS COLLEGE AMERICA'S FOREMOST BUSINESS SCHOOL

Those who pay as they go usually find the going good.

The average man's brains are useful to another man who knows just how to use them.

The Remedy.

"My foot's asleep. What shall "Make a noise."

THE RIGHT SOAP FOR BABY'S SKIN

In the care of baby's skin and hair, Cutlcura Soap is the mother's favorite. Not only is it unrivaled in purity and refreshing fragrance, but its gentle emollient properties are usually sufficient to allay minor irritations, remove redness, roughness and chafing, soothe sensitive conditions, and promote skin and hair health generally. Assisted by Cuticura Ointment, it is most valuable in the treatment of eczemas, rashes and itching, burning infantile eruptions. Cuticura Soap wears to a wafer, often outlasting several cakes of ordinary soap and making its use most economical.

Cuticura Soap and Ointment sold throughout the world. Sample of each free, with 32-p. Skin Book. Address postcard "Cuticura, Dept. L, Boston."-Adv.

Training Young Fishermen. At Hull, England, a school is being built under a scheme of the Hull Corporation, and its purpose is the training of men for the fishing industry. The roof will be similar to the dock of a North Sea trawler, fitted with wheelhouse and compass, two masts, semaphore posts for signaling and all the necessary lights, so that the students may be taught the principles of navigation in as nearly as possible the same conditions as on the high seas. | Wh Among other departments, the school will possess a net-repairing room and a net-making room, and each classroom will be fitted with all appliances necessary to the instruction of naviga-

tion and seamanship. 'Tis But Human.

Even at an international suffrage convention hats claim a share of the general interest. Miss Anna Maxwell Jones gives an account of her experiences at the Budapest conference. 'Every woman," she says, "had to take off her hat and leave it with the soldiers at the door. I suppose the explanation may have been the queerness of some of them. I saw one woman wearing a thing like a cornucopia upside down, with tassels on each side. Of course, I thought it was an interesting national costume. with which I was unfamiliar, and made bold to ask her about it. 'Oh. no indeed. This is a Paris hat,' she re-

Independence of Solitude.

What I must do; is all that concerns me, not what the people think This rule, equally arduous in actual and in intellectual life, may serve for the whole distinction between great ness and meanness. It is the harder. because you will always find those who think they know what is your duty better than you know it. It is easy in the world to live after the world's opinion; it is easy in solitude to live after our own; but the great man is he who in the midst of the crowd keeps with perfect sweetnes the independence of solitude.-Emer-

the tuition fees.

Many a woman has taken steps for divorce at a public dance. FRIENDLY TIP.

After several years of indigestion and its attendant evil influence on the mind, it is not very surprising that one finally loses faith in things generally. A N. Y. woman writes an interesting

Restored Hope and Confidence.

letter. She says: "Three years ago I suffered from an attack of peritonitis which left me in a most miserable condition. For over two years I suffered from nervousness, weak heart, shortness of breath, could

not sleep, etc. "My appetite was ravenous but felt starved all the time. I had plenty of food but it did not nourish me be cause of intestinal indigestion. Medical treatment did not seem to help. I got discouraged, stopped medicine and did not care much whether I lived or

"One day a friend asked me why I didn't try Grape-Nuts food, stop drinking coffee and use Postum. I had lost faith in everything, but to please my "HERE IT IS." Latest 1914 goods; get some friend I began to use both and soon became very fond of them.

"It wasn't long before I got some strength, felt a decided change in my system, hope sprang up in my heart and slowly but surely I got better. could sleep very well, the constant craving for food ceased and I have better health now than before the attack of peritonitis.

"My husband and I are still using Grape-Nuts and Postum."

Name given by Postum Co., Battle Creek, Mich. Read "The Road to Wellville," in pkgs. "There's a Reason." Ever rend the above letter? A new one appears from time to time. They are genuine, true, and full of human interest.

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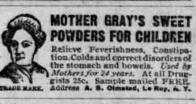
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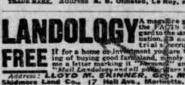
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